



Dr. Eduardo Schindler is an independent professional, based in Zurich, who focuses on structuring and managing M&A transactions. He primarily serves mid-size companies and private investors in Switzerland, Europe and the GCC region. He is also recognized as an expert by the Swiss stock exchange (SIX) for handling IPOs. Before becoming independent in 1999, Mr. Schindler gained experience at firms such as UBS and McKinsey&Co. in Zurich, New York and Sao Paulo, as well as in the family-office of a Swiss private investor.

Mr. Schindler has extensive experience in structuring and managing transactions in a wide variety of industries and across many countries. They have ranged from as little as CHF 1 million, to as large as CHF 1.2 billion. Completed transactions include: privatization of a state bank in Austria; establishing a new bank in Liechtenstein; IPO of a med-tech company in Switzerland; investment by Italian party in renewable energies in India; establishing a private-equity fund in Mauritius; investment by Dubai party in a med-tech company in Berlin; acquisition by Croatia party of a sport nutrition company in Hamburg; disposal of Swiss cement assets to a large French buyer; disposal of a minority stake in a Swiss luxury company to a larger player; launching of a new player in mobile telephony in Switzerland; simultaneous disposal of two Swiss construction companies to a large Austrian buyer; acquisition by an Italian party of the sport nutrition assets of a Swiss company; multi-year strategic partnering agreement between a bank and a postal institution in Austria; disposal of Swiss real estate property to a private investor; fund-raising for a French company active in solar energy; disposal of a Swiss sanitization company to a German buyer; and others. His professional experience also includes roles as Co-founder&CEO of a bank, CFO of a dental implants company, and member of the Board of companies in Switzerland, Liechtenstein, Croatia, Slovenia and Luxembourg.

He also has extensive experience as speaker and teacher in the fields of corporate finance, wealth management, private equity and economics. He has taught and/or participated in events in Switzerland, Germany, Italy, Poland, Dubai, Singapore, Malaysia, Vietnam, and Chile. Mr. Schindler is the author of “Liberty and Prosperity - Switzerland’s magic recipe” published in Amazon in 2021, and of “Democracia Directa - la mejor alternativa para un Chile libre y próspero” published in Chile in 2023. (More info: www.swiss-democracy.ch)

Mr. Schindler was born in 1957 in Santiago, Chile, and has been living in Switzerland since 1982. He is fluent in Spanish, English, German, French and Italian; and is a Chilean, Swiss and Italian citizen.

Education

- PhD in International Economics, 1987, Graduate Institute of International Studies, Geneva.
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